

POLITEHNICA University of Bucharest (**UPB**)  
 Faculty of Engineering and Management of Technological Systems (**IMST**)  
 Study Programme: Industrial Engineering (**IE**)  
 Form of study: Licence (Bachelor)

## COURSE SPECIFICATION

<b>Course title:</b>	Foreign Languages 5 - French	<b>Semester:</b>	5
<b>Course code:</b>	UPB.06.C.05.L.001	<b>Credits (ECTS):</b>	5

<b>Course structure</b>	Lecture	Seminar	Laboratory	Project	Total hours
<i>Number of hours per week</i>	2		2		4
<i>Number of hours per semester</i>	28		28		56

<b>Lecturer</b>	Lecture	Seminar / Laboratory / Project
<i>Name, academic degree</i>	Lect. dr. Mirela Salvan	Lect. dr. Mirela Salvan
<i>Contact (email, location)</i>	mirelasalvan@gmail.com	mirelasalvan@gmail.com

<b>Course description:</b>
<p>The French Course aims to develop the four fundamental components dealt with in the acquisition / improvement process of the communicative competence in a foreign language: oral and written understanding, oral and written communication (level B1 from the Common European Framework of Reference).</p> <p>The French Course and Seminar aims:</p> <p>To develop linguistic, sociolinguistic and pragmatic competence.</p> <p>To develop the students' communicational competence for the four skills/levels (written understanding, oral understanding, written communication, oral communication).</p> <p>To develop knowledge competence (general culture, aspects related to interculturality and socioculture) and also communication skills needed in concrete contexts of everyday life and professional activities.</p> <p>To develop the cultural component as part of the communicational competence in a foreign language</p> <p>To develop the capacity to recognize and understand the facts of culture and civilization so as to create an intercultural perception.</p> <p>In the course are presented topics dealing with the everyday or professional life. The approaching method is an interactive one. Special attention will be paid to the aspects dealing with interculturality topics.</p>
<b>Seminar / Laboratory / Project description:</b>
<p>The seminars repeat the course topics which are illustrated/exploited by means of applied activities on the respective topic.</p> <p>The French Seminar (Practical Course) aims, by means of applied activities to develop the capacity to recognize, understand and react in general and professional communicational situations; to develop the capacity to use in real communication contexts, structures involving notions of professional communication (level B1 from the Common European Framework of Reference).</p>

**Intended learning outcomes:**

Professional Meetings/ Business Meetings: introduction, business cards, meeting at the airport, setting an appointment by phone;  
 Company/ Enterprise Presentation: type of company/ enterprise, turnover, organigram, going around the company/ enterprise, professional development, import-export;  
 Products and Services: products/ services presentation, orders, offer and demand, deadlines, complaints;  
 Problems and Solutions: problem identification, apologizing, negotiating, phone complaints;  
 Oral Presentations.

<b>Assessment method:</b>	<b>% of the final grade</b>	<b>Minimal requirements for award of credits</b>
Written exam	20	at least 50 points obtained at the final test and for seminar activity
Report / project	40	
Homework	20	
Laboratory	20	
Other		

**References:****Compulsory Bibliographical References**

1. Trofin, R, Sălvan, M, Popescu, A, Ivănuță, R. – *Communication professionnelle en français*, Ed. Printech, București, 2004, ISBN 973-652-958-4
2. Penformis, J.-L., Français.com, Cle International, Paris, 2002.
3. Grégoire, M., Thiévenaz, O, Grammaire progressive du français, Cle International, Paris, 2002.

**Noncompulsory Bibliographical References**

1. Bloomfield, A, Tauzin, B. – *Affaires à suivre*, Ed. Hachette, Paris, 2001, 2-01-155164-1
2. Bonenfant, J. (et collab) – *Exercices de vocabulaire en contexte (niveau intermédiaire)*, Ed. Hachette, Paris, 2000, ISBN 2-01-155154-4
3. Grunenberg, A, Tauzin, A. – *Comment vont les affaires*, Ed. Hachette, Paris, 2000, ISBN 2-01-155144-7
4. Michalon, C., Différences culturelles, mode d'emploi, Ed. Sepia, 2000.

**Prerequisites:**

- level B1 from the Common European Framework of Reference ).

**Co-requisites**

(courses to be taken in parallel as a condition for enrolment):

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**Additional relevant information:**

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Date: July 2016

Professional degree, Surname, Name: Lect. dr. Mirela Salvan